



Oifig um Sholáthar Rialtais  
Office of Government Procurement

# Planning ahead for Public Procurement

Paul Quinn, Chief Procurement Officer  
Higher Education Procurement Summit  
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OGP.GOV.IE

Delivering Sustainable Procurement Solutions



# How far have we come?

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Since 2013

## OGP established and operational

- Approx. **220 staff** – 5 offices, 140 sourcing staff
- **BI** and Data gathering - Spend & Tendering Reports
- Over 140 **Framework Agreements** – many direct drawdown
- 2018: **1,000 competitions**

## Governance

- Procurement **Executive & Board**
- **SME Working Group**
- Social considerations group

## Policy

- **Alignment** with Operations
- Transposition of **EU Directives**
- **Policy Circulars**, Guidelines, Information Notes
- **Tender Advisory Service**

## Communications

- **SME engagement** – breakfast briefings, events
- **SME support** – videos and guides
- **Client engagement** – events, newsletters, guides

# Efficiency and Competitiveness

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Over the years since 2013, procurement savings enabled by the OGP and our partners, including Education, have amounted to in excess of **€520m**

Through the OGP, the public sector has efficient access to arrangements put in place by procurement specialists in an **open, fair and transparent way**

# Recent awards in education procurement

- Supercomputer for Irish Centre for High End Computing
- Shared payroll services for ETBs
- Food services for Garda College, Templemore



# Our service to clients

- Value for money, compliant, quality goods and services
- Helpdesk: [support@ogp.gov.ie](mailto:support@ogp.gov.ie)
- Guidance and support
  - Templates, procurement guidelines
- Professional and responsive staff
- Regular communications and events





# Our support for better planning

- Clear tiering and timelines for our frameworks – client proposition
- Moving to direct drawdown arrangements wherever possible
  - Computer devices (forthcoming)
- Policy & Guidance
  - Corporate procurement plan
  - Procurement officer



Information Note

**Corporate Procurement Plan**



Information Note

**Procurement Officer Role**

# Need for investment in planning, delivery and commercial capability

Contracting  
Authority  
Effort

## Pre-Tender Issues:

- Funding and Sanction
- Clear signed off scope
- Consideration of variation
- Supplier Differentiation
- Risk analysis and allocation
- Governance & Termination
- Performance Mgt – KPI's, Milestones
- Remedies
- Resources for tendering and ongoing management
- Dispute Resolution Mechanisms

## Post-award Issues:

- On-time within-budget to-standard delivery
- Supplier engagement and management
- Change control
- Speedy and effective dispute resolution
- Contract effectiveness review
- Termination arrangements

Planning

Tendering

Contract Management

Phase

# So.... what about the future of public procurement ?

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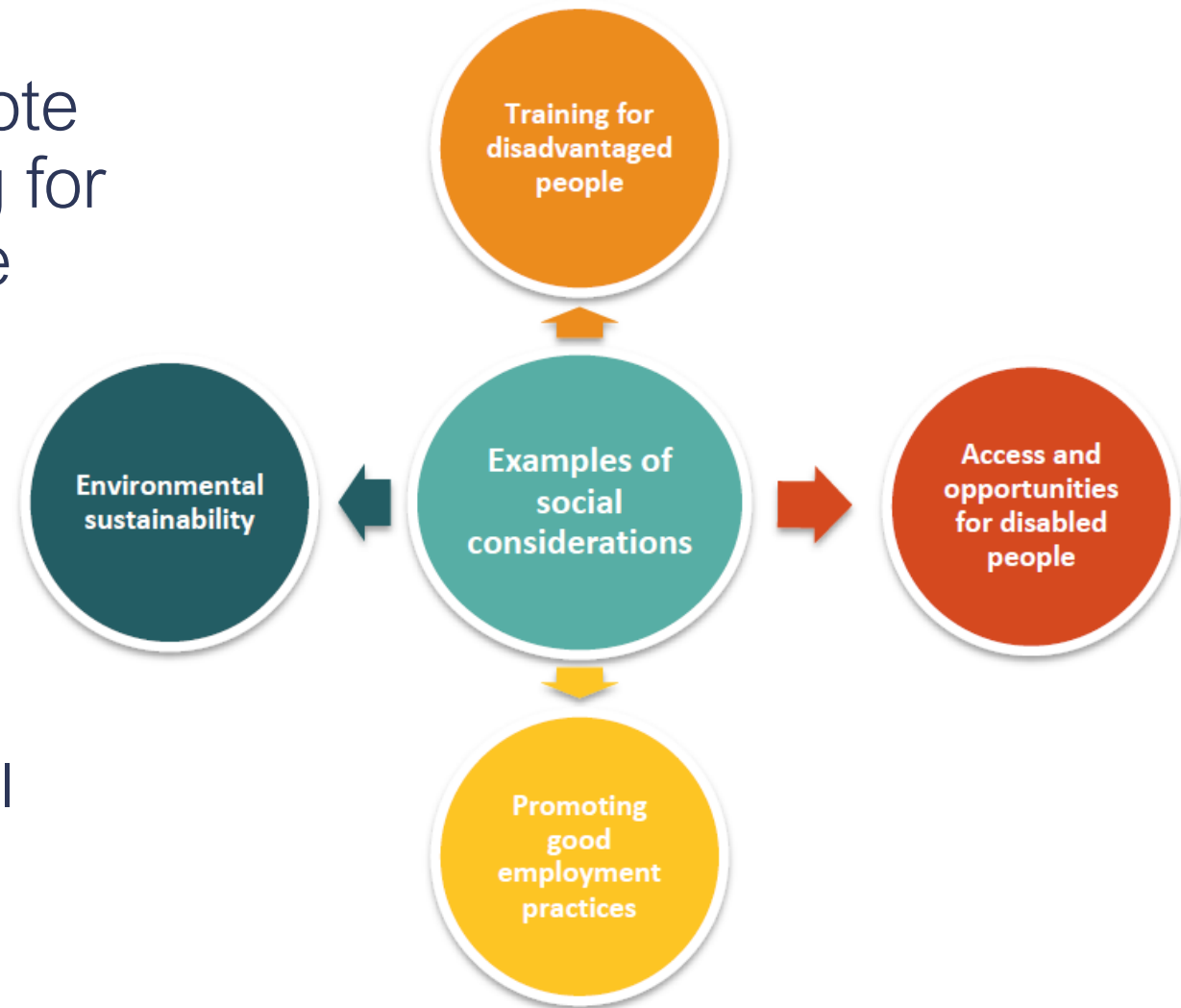
# Procurement Reform

- Supporting a strategic approach, delivering value for money
- Seeking input from Ministers and Departments
- External stakeholders including business representatives
- Building on Programme for Government commitments
- Review of procurement policy for works also underway



# Social Considerations

- Social Considerations information note provides clear guidance on planning for social considerations *throughout* the process
- Advisory group in place to identify objectives and opportunities
- Group includes:
  - Dept. of Education and Skills
  - Dept. of Employment Affairs and Social Protection
  - Schools Procurement Unit/JMB





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An Roinn Caiteachais Phoiblí  
agus Athchóirithe  
Department of Public  
Expenditure and Reform



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