Outline

• Challenges
• Contract Management
• Benefits of a tool to compliance
• Annual Procurement Plan
• Introducing ACCORD
• Q&A
Challenges

• Concerns over compliance
• Growing numbers of centralised contracts
• Lack of contract management
• Unexpected arrival of expiry dates
• Excel spreadsheet – single user access in a multi user environment
• Contract dates rolling over
• Simultaneous access by key stakeholders
Contract Management – why is it so important?

“What gets measured, gets managed” (Peter Drucker)

• Knowing what we got for our money
• Deals with unforeseen issues
• Foundation for Supplier Performance Management
  • Ensures compliance with SLA / Ts & Cs
• Empowering our Contract Owners
Benefits of a tool to compliance

- Central repository
  - All Supplies, Services & Works
- Reporting
  - All contracts
  - Relevant dates (Extension, Expiry, Procurement Commencement)
- Measure timelines i.e. end to end
- Workload Planning
  - Set activities
  - Full visibility
- Perfect fit for our Devolvement Model
- Identify the project Sourcing agent i.e. EPS / OGP / NUIG etc.
Annual Procurement Plan

Relating to categories of expenditure:-

• Reporting is semi-automated
• Visibility & responsibility for Contract Owners
• Timebound actions
• Capturing “future” tendering projects
Introducing Accord
My dashboard
Tender reporting

TENDER SUMMARY

Contract: NUIG/CON481/2017 - Manufacturing Services for a Vascular Access Device (replacement of CON434)
Hierarchy: School of Medicine
Description: Manufacturing Services for a Vascular Access Device (replacement of CON434)
Started: 18/09/2016
Overall Progress: [progress bar]

STAGE 1 - INITIATION

Status: Complete
Started: 15/05/2017
Completed: 18/05/2017
Comments/notes: This is a more specified version of CON434 due to the product being patented.
Some stats

• Currently a total of 100 “live tendering projects”:-
  • Buildings & Estates = 34
  • Commercial Services Office (CSO) = 3
  • Information Services Solutions (ISS) = 3
  • Procurement & Contracts Office (PCO) = 60

• Broken down into Stages:-
  • Pre-Tender Stage = 60 projects
  • Advertisement / Clarification = 4
  • Evaluation = 7
  • Tender Award = 26
  • Implementation = 3

• Current awarded “centralised / recurring” Contracts = 44
  • Value = €46m

• Total number of suppliers under current contract (all types) = 152
Outcome

• Evidence of growing compliance
• Devolved Procurement Centres
  • More autonomy
  • Tiered System
• More control due to greater visibility
• New Project
  • Tracking Tool of Audit Findings
Thank You

• Q&A