



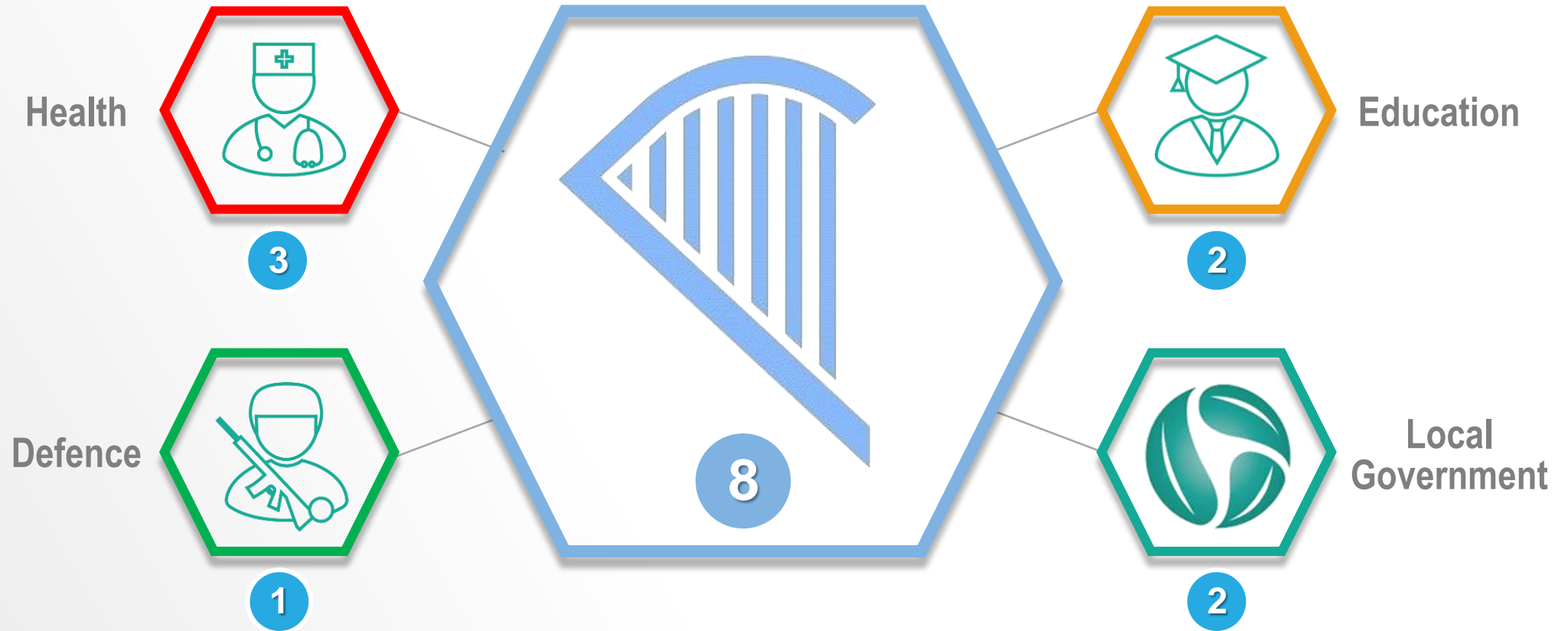
Oifig um Sholáthar Rialtas  
Office of Government Procurement

# OGP Update

Mags O'Callaghan  
Head of Customer Service  
9<sup>th</sup> May 2017

# The Model

16 Categories – ‘One Voice’ to the market



# What we do

Supplier Framework  
Agreements &  
Contracts



Openness  
&  
Transparency



Enable  
Sustainable  
Procurement  
Savings



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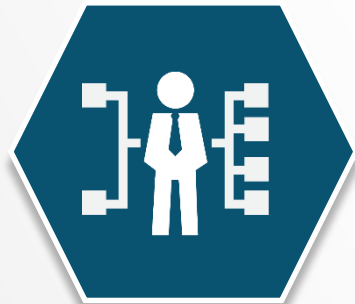
**Procurement Policy, Strategy & Operations**



Information  
Assistance  
Support



Implementing  
Policy  
Initiatives

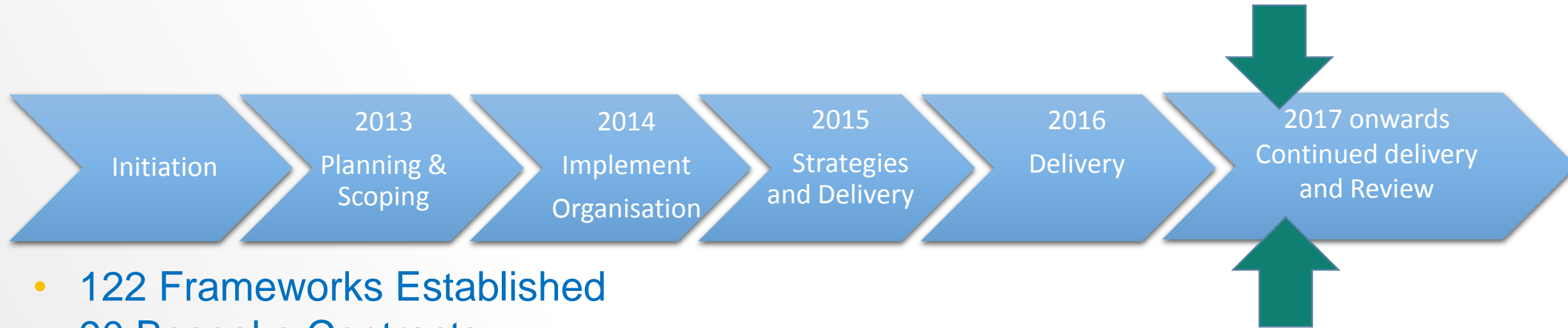


Continue to  
Grow Capacity  
& Capability



# Current Status & Success to Date

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- 122 Frameworks Established
- 90 Bespoke Contracts
- >800 Mini-Competitions
- 2 Spend Reports
- Transposition of 2 Directives
- Strategic projects – Pharmaceutical renegotiations, Rapid Housing, Single Financial Systems (Central Government and Health)



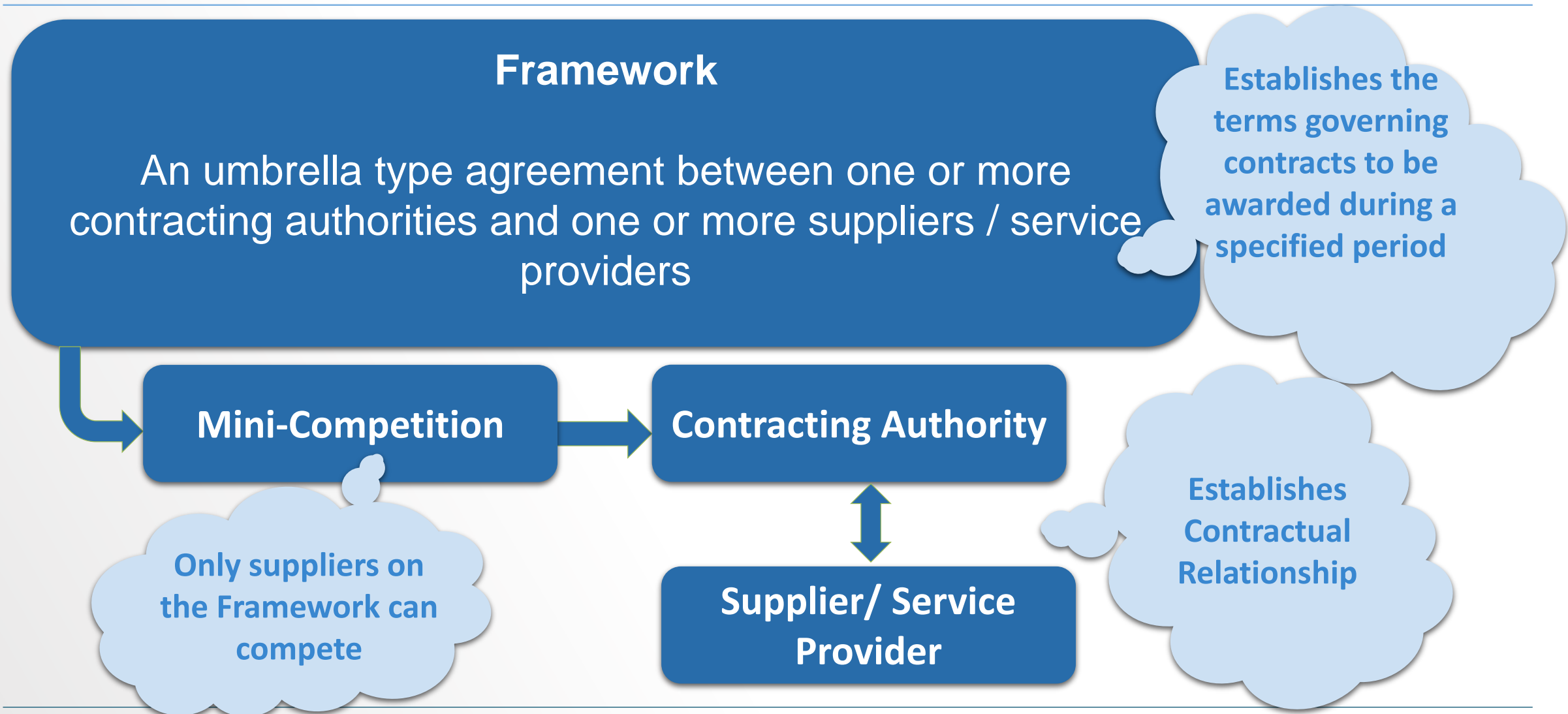
# Supports

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We are committed to providing you with high quality professional services and we have put in place a dedicated Customer Services Team, which includes Key Account Managers and Helpdesk Agents



# What is a Framework? How does it work?



# Benefits of Frameworks



**Frameworks**



Value for Money



Compliant



Faster



Less Risk



Leverage Scale

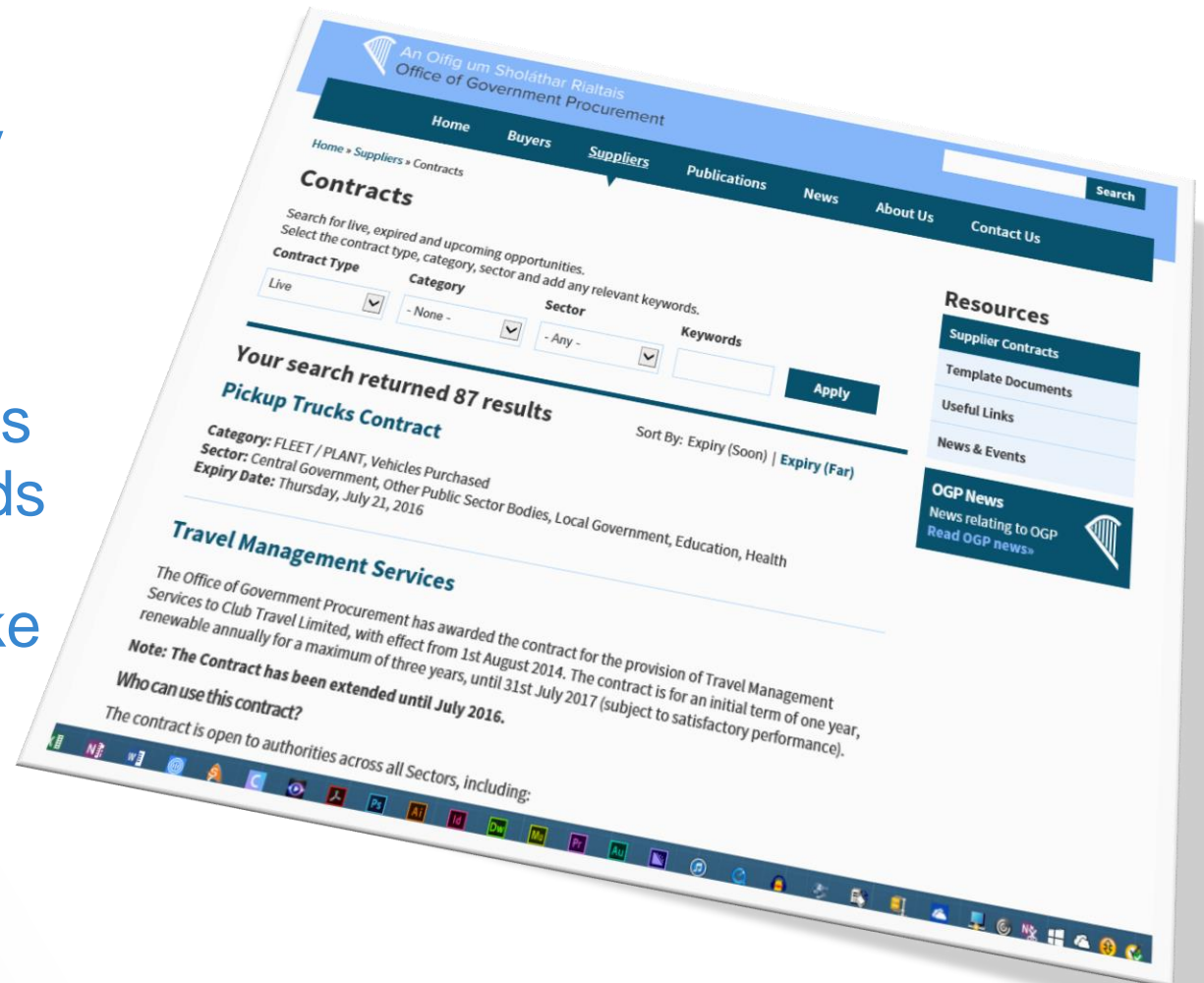


# Quality Solutions and Value for Money

We strive to put in place quality solutions that deliver value for money

We realise that different clients have different needs and so we strive to keep our frameworks and contracts as broad as possible to meet those needs

We take sectoral approach or bespoke to arrangements where appropriate





# Public Service: Meeting Your Sourcing Needs



http://procurement-contracts-dev.sites.ac/contracts

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Office of Government Procurement

Find Frameworks and Contracts

Search

English Gaeilge

Log out

News for Public Sector Buyers

Contract Type: Live Category: - None - Sector: - Any - Keywords: Apply

Your search returned 1 results. Sort By: Expiry (Soon) | Expiry (Far)

**Pickup Trucks Contract**

Category: FLEET / PLANNING  
Sector: Central Government  
Expiry Date: Thursday, July 31, 2016

**Management Services**

The Government Procurement has awarded the contract for the provision of Travel Management Services to Club Travel Limited, with effect from 1st August 2014. The contract is for an initial term of one year, renewable annually for a maximum of three years, until 31st July 2017 (subject to satisfactory performance).

Note: The Contract has been extended until July 2016.

# Direct Drawdown FWs of interest

- ❖ Purchasing Cards
- ❖ Cleaning Supplies and Equipment
- ❖ Personal Protective Equipment (PPE)
- ❖ Supply and Servicing of Water Coolers
- ❖ Electrical Goods
- ❖ Sanitary Hygiene Services
- ❖ Utilities – Electricity, Natural Gas, Bulk Fuels
- ❖ Photocopying & Multi-purpose Office Paper
- ❖ Tools & Hardware
- ❖ Health and Safety Training
- ❖ Placement of advertising
- ❖ Travel Management Services



# Fast Facts

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- **122** Framework Agreements in place
- >90% have a mixture of quality and cost criteria
- 60% is the median percentage allocated to quality criteria
- 63% of FW have multiple lots
- 67% of Framework Members are SMEs





# Good Communication & Time Management

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- 75% of goods & services covered by FWs, but for those that aren't :
  - Corporate Procurement Plans
  - Register of Contracts
  - Submit Procurement Support Request (PSR)
- Opportunities to influence the scope & nature of FWs
  - Representation on Category Councils
  - Sourcing and Evaluation teams





# Future of Public Sector Procurement Reform

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- Guidance Material
- E-Procurement
- DPS pilot
  - Print DPS - multi-page bound documents (contract value < €25k)
- Review of draw down mechanisms



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Thank You