Higher Education Procurement Summit

HEA

Department of Education & Skills

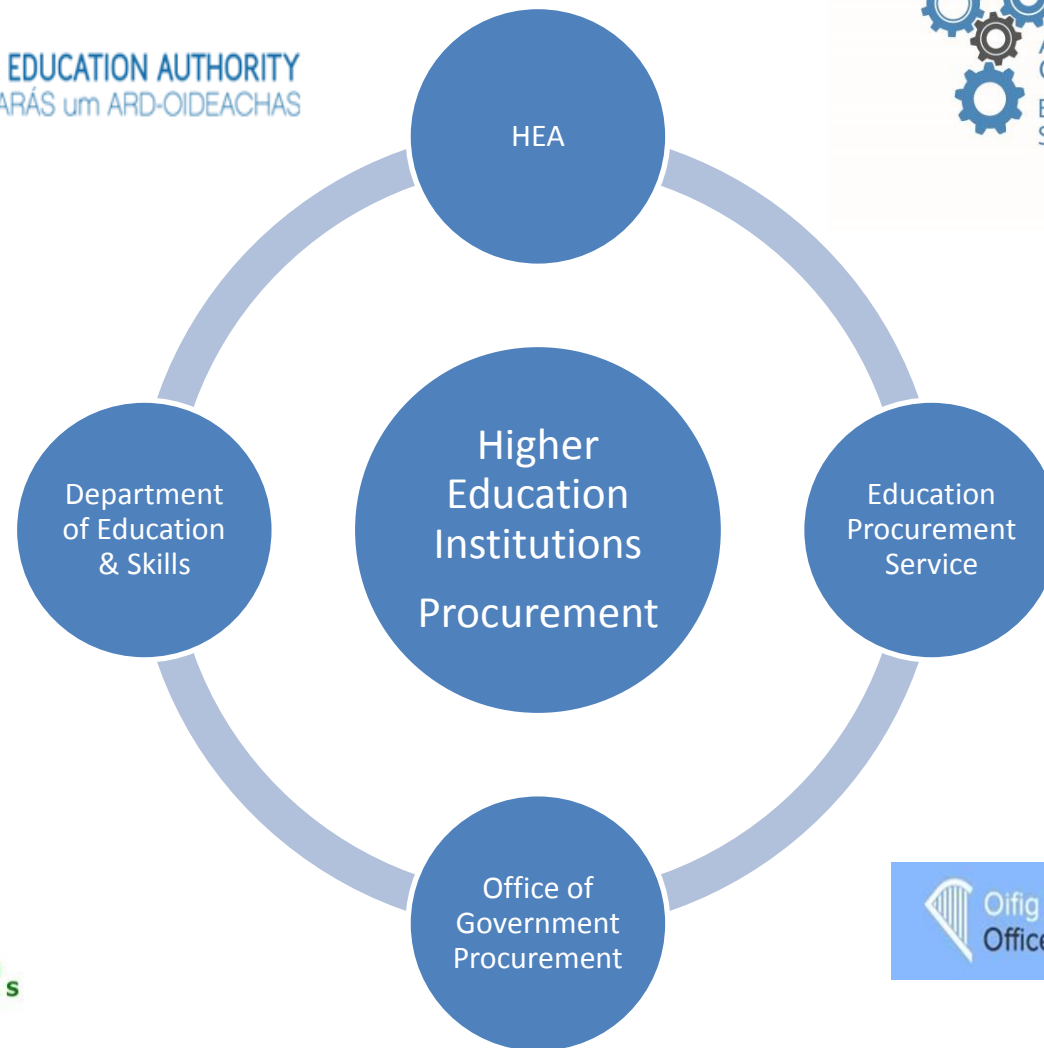Higher Education Institutions Procurement

Education Procurement Service

Office of Government Procurement

9th May 2017 – Bedford Hall, Dublin Castle

Meet the EPS team

John Redfern
EPS Portfolio Manager

Philip Gurnett,
EPS Director
Head of Sourcing Education

Denise O'Malley
EPS Administration
Communications

Laboratory Category:
Research - Equipment, Diagnostics & Services

David Mangan
EPS Category Manager

Neil McCarthy
EPS Senior Category Specialist

Emma Gavin
EPS Category Specialist

Robert Doyle
EPS Category Specialist

Veterinary & Agriculture Category:

Library Goods & Services:

Susan Jones
EPS Category Manager

Gerry Kennedy
EPS Senior Category Specialist

Bridget Keenan
EPS Category Specialist

Objectives

- Respond effectively to customer needs
- Support customers individually and collaboratively
- Build professional trust with our stakeholders
- Promote compliance and best practice in Public Sector Procurement
- To enable and strengthen the Education Sector engagement with the OGP
- To develop a clear communications strategy for EPS

First Steps

▸ Be visible, open, connect and encourage engagement

▸ Develop and provide suitable platform for communication across the education sector;
  ◦ Surveys tailored to individual groups
  ◦ Meet with groups e.g. workshops – analyse data with group representatives to identify areas of need and actions required
  ◦ Provide feedback and action updates

Education sector stakeholder engagement

- Complete a survey of the education sector and hold interactive workshops to establish engagement issues amongst:
    - ETB's
    - IoT's
    - Universities
    - Agencies
    - Schools
    - DES

- Communicate findings to the OGP and feedback response
- Prepare final report on workshop outputs and submit to the OGP and DES

Next Steps

➢ Update website – Online interaction

➢ Improve and maintain social media presence

➢ Newsletter

➢ Plan events for wider audience on completion of successful individual stakeholder engagement
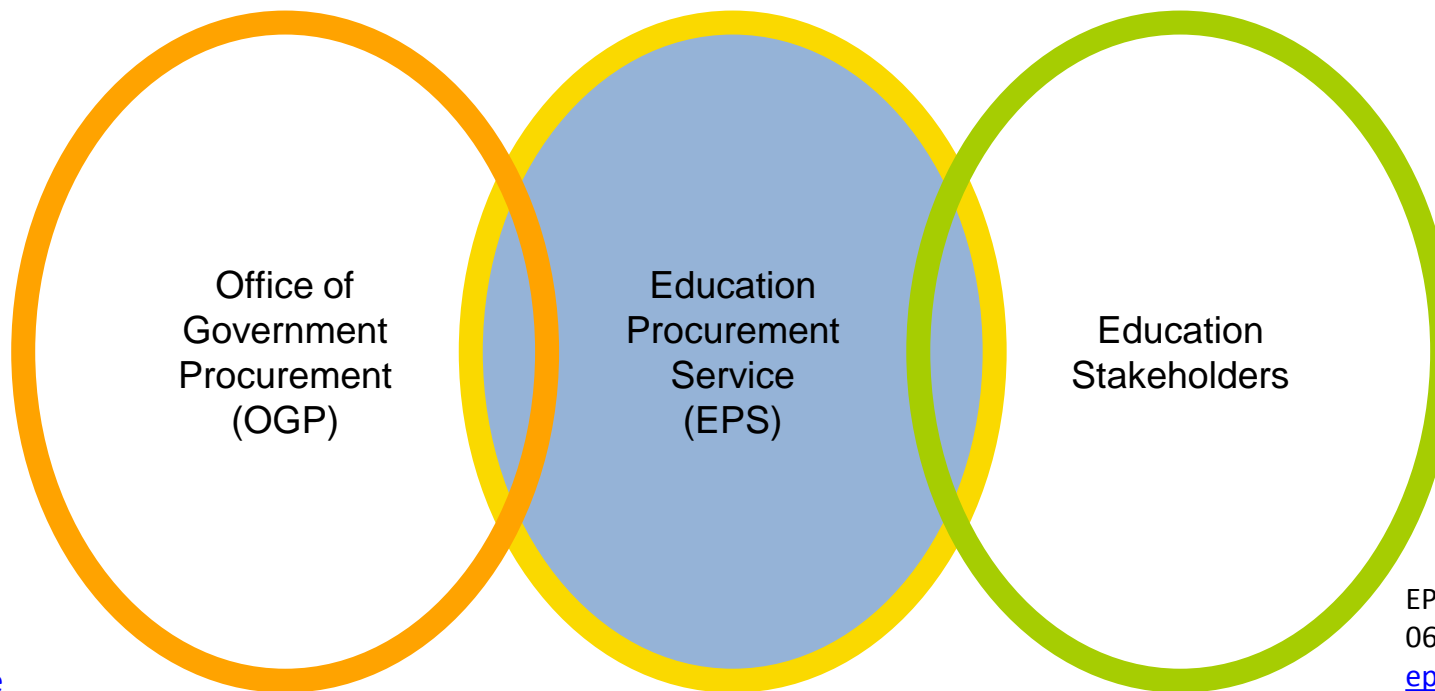
Implementation

- Apply a consistent approach to communication and maintain professional and ethical standards
- Explore best practice in delivering solutions to communication problems
- Have a clear understanding of the issues
- Keep connected
- Turn plans into successfully implemented actions
- Feedback

EDUCATION PROCUREMENT SERVICE (EPS) LEVERAGING RELATIONSHIPS TO OPTIMISE VALUE NETWORKS

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EDUCATION PROCUREMENT
SERVICE (EPS) LEVERAGING RELATIONSHIPS TO OPTIMISE VALUE NETWORKS

EPS Communications Workshops

Office of Government Procurement (OGP)

Education Procurement Service (EPS)

Education Stakeholders

OGP Helpdesk:
076 100 8000
support@ogp.gov.ie

https://www.procurement.ie

EPS customer service:
061 233715
eps.mail@ul.ie

http://www.ul.ie/edps

No. of Projects by Type Per Quarter

MINI ■ OPEN ■ OJEU ■ FWA ■ TOTAL
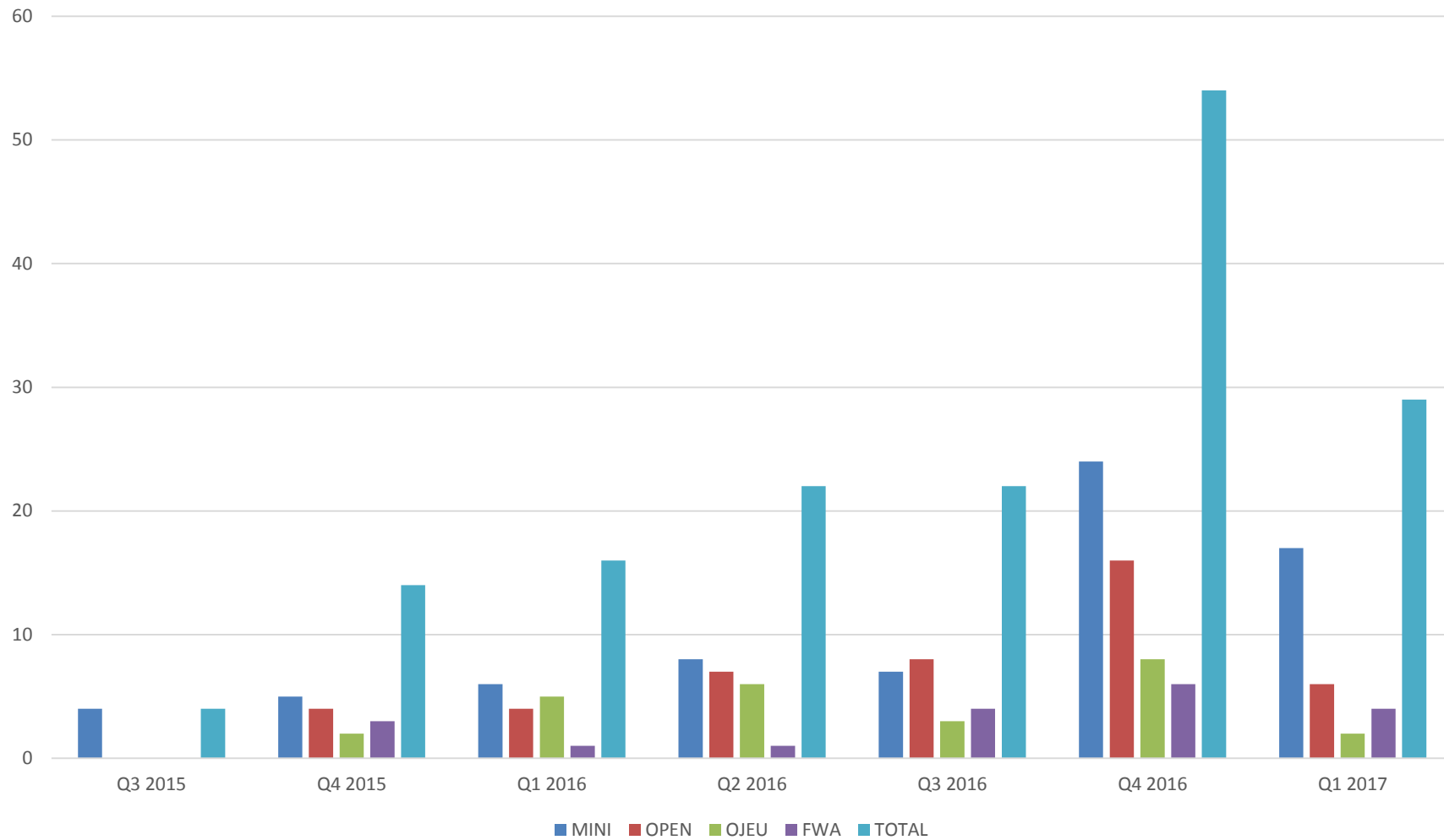
FSS Percentage of Baseline			
	Baseline	FSS	%
Q2 2015	€6,351,148	€426,579.00	6.7%
Q3 2015	€1,296,982	€64,977.46	5.0%
Q4 2015	€6,654,986	€840,070.20	12.6%
Q1 2016	€9,187,253	€610,838.13	6.6%
Q2 2016	€6,237,750	€415,140.00	6.7%
Q3 2016	€7,325,423	€754,115.00	10.3%
Q4 2016	€16,032,580	€771,717.00	4.8%
Q1 2017	€34,742,076	€1,006,260.49	2.9%

Performance by Competition Type			
	Baseline	FSS	%
MINI	€12,712,989	€1,562,588	12%
OPEN	€3,751,549	€526,530	14%
OJEU	€15,339,727	€548,621	4%
FWA	€57,703,933	€2,260,058	4%
TOTAL	€89,508,198	€4,897,797	5%

€Baseline Total Value of Projects

€FSS Total Value

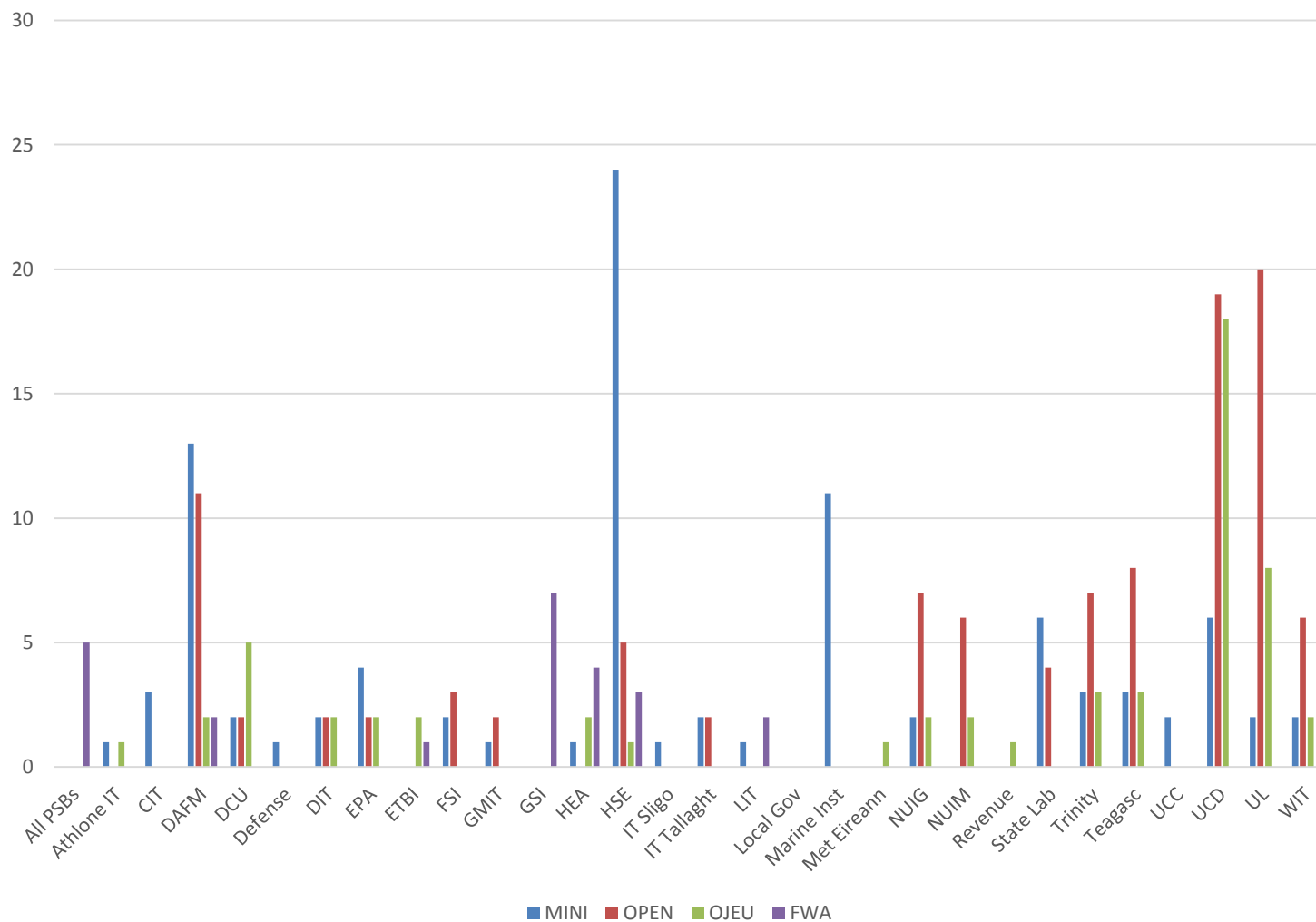| Quarter	Value
Q2 2015	~€425,000
Q3 2015	~€65,000
Q4 2015	~€840,000
Q1 2016	~€610,000
Q2 2016	~€415,000
Q3 2016	~€750,000
Q4 2016	~€770,000
Q1 2017	~€1,005,000
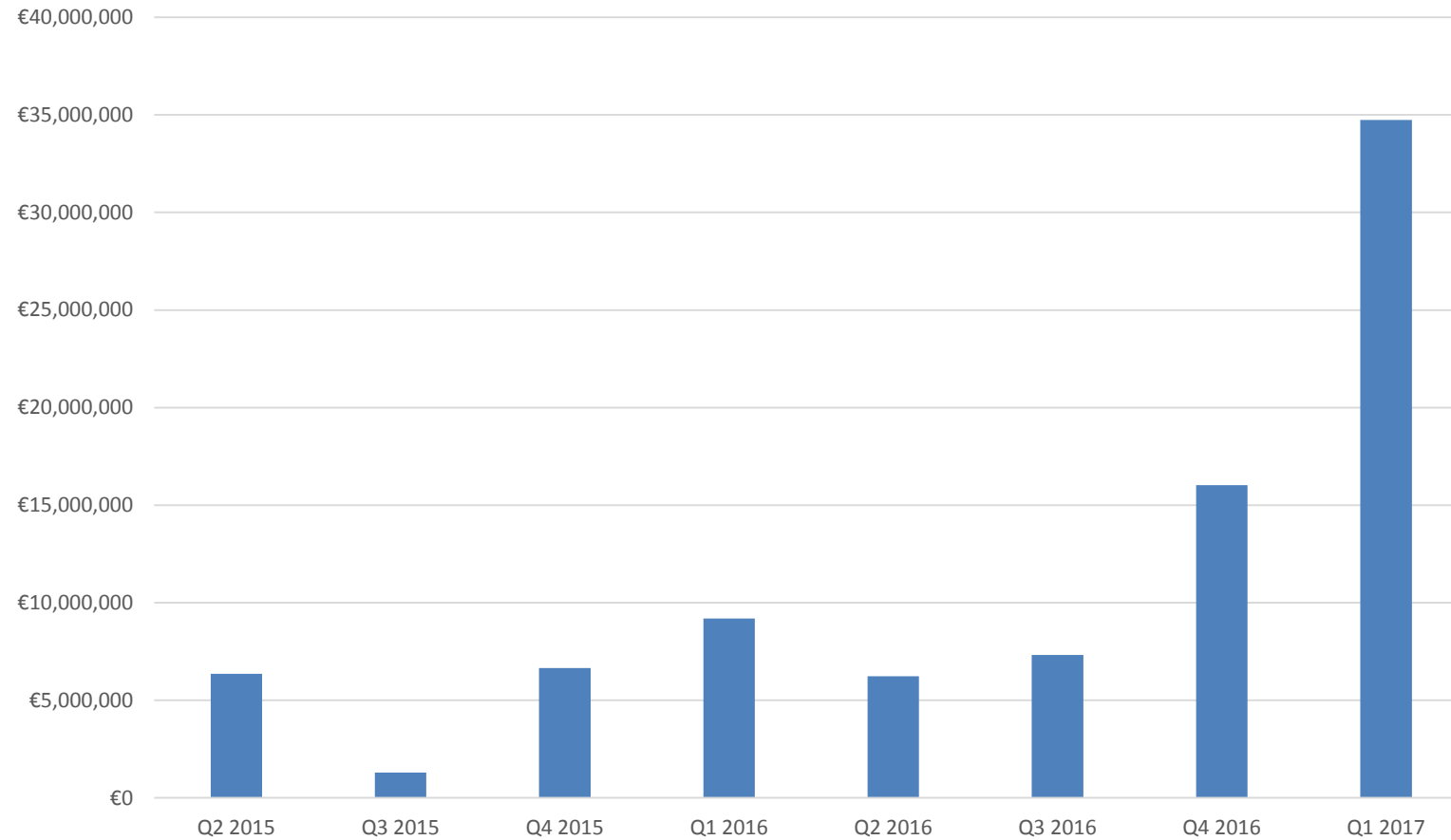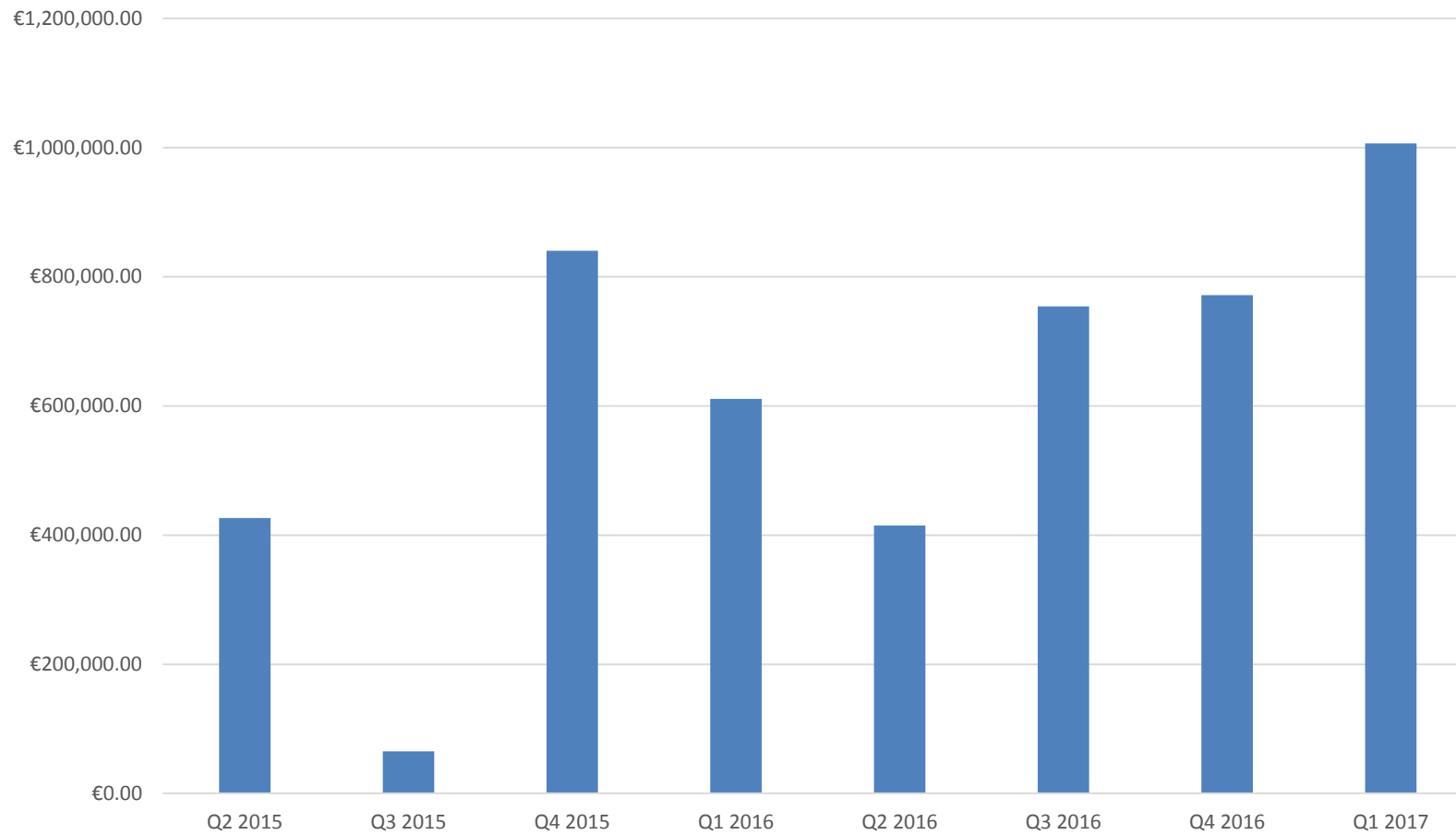
No. of Projects by PSB

Higher education PSR report October to December 2016

EPS only Overview	Total	%	UCD	TCD	UCC	UL	NUIG	DCU	NUIM	Other IoT	Total
Total Number of PSRs received	13		9				3	1			13
PSRs currently awaiting decision	1	8%	1								1
PSRs accepted	11	85%	8				3				11
PSRs declined and returned to client *	1	8%						1			1

OGP only Overview	Total	%	UCD	TCD	UCC	UL	NUIG	DCU	NUIM	Other IoT	Total
Total Number of PSRs received	44		13	11	4	5	9	0	1	1	44
PSRs currently awaiting decision	5	11%	1	3		1					5
PSRs accepted	16	36%	3	6	1		4		1	1	16
PSRs declined and returned to client *	23	52%	9	2	3	4	5				23

Higher education PSR report October to December 2016 Qtr 4

Total OGP & EPS Overview	Total	%	UCD	TCD	UCC	UL	NUIG	DCU	NUIM	Other Iot	Total
Total Number of PSRs received	57		22	11	4	8	10	0	1	1	57
PSRs currently awaiting decision	6	11%	2	3	0	1	0	0	0	0	6
PSRs accepted	27	47%	11	6	1	3	4	0	1	1	27
PSRs declined and returned to client *	24	42%	9	2	3	4	6	0	0	0	24
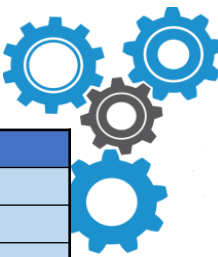
Higher Education Procurement Support Request (PSR) Activity - Q4 2016		
Accepted		27
Currently Awaiting Decision		6
Projects Suspended or cancelled by client		0
Customer timelines too short for OGP/EPS to assist:		
- one month (or less) between request and requirement date	9	
- two months (or less) between request and requirement date	1	
- three months (or less) between request and requirement date	2	
-four months (or less) between request and requirement date	1	
OGP confirmed that they could undertake requirement		
- client couldn't wait for proposed delivery date	1	
- client wanted to self-procure	2	
Specialist service outside the scope of OGP/EPS	3	
Current FW does not cover all requirements	3	
Upcoming FW suitable but not available in time		
- within 3 months of requirement date		
- greater than 3 months of requirement date	1	
OGP FW available, but value of contract too low to avail of FW	1	
Declined and Returned to Client		24
	Total Received	57

EPS Governance High Level

DES and HEA

OGP

Steering Committee

Procurement Executive

Education Procurement Network

Category Councils

EPS (Education Sector Hub)

Education Sector & PSB

SOURCING TEAMS

EDUCATION PROCUREMENT SERVICE (EPS) LEVERAGING RELATIONSHIPS TO OPTIMISE VALUE NETWORKS

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EDUCATION PROCUREMENT SERVICE (EPS) LEVERAGING RELATIONSHIPS TO OPTIMISE VALUE NETWORKS

Category Councils

Schools Procurement Unit

Education Bodies

Sectoral segments

Dept. of Education

Education Procurement Service

Higher Education Institutions

Schools

Dept. of Education

OGP

Aegis Bodies

ETB PSR Office

Education Sector

4,000+ Organisations

EDUCATION **PROCUREMENT** SERVICE **(EPS)** LEVERAGING RELATIONSHIPS TO OPTIMISE VALUE NETWORKS

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EDUCATION PROCUREMENT SERVICE (EPS) LEVERAGING RELATIONSHIPS TO OPTIMISE VALUE NETWORKS

Accountability

- All public money comes with an implied condition that it will be expended in accordance with Government;
  - Financial Regulations
  - Procurement Regulations
  - Other Statutory Requirements

Legislation affecting Procurement

- National and EU Procurement Regulations

- Remedies Directives

- Financial Regulations

- Freedom of Information

- Transfer of Undertakings

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